

OPENS MOBILE MARKET OPPORTUNITIES

FOR DOWNTOWN/MAIN STREET AND

CHAMBER OF COMMERCE

ORGANIZATIONS AND THEIR

MEMBERS/PARTNERS

## **Downtown/Main Street and Chamber of Commerce Mobile Solution**

Thanks to ObiMobile, we now have the most comprehensive Downtown mobile app in the country. The app is available on the iPhone, iPad, Android phones, Android tablets, and other internet-capable mobile devices.

 Rachael Snedecor, Managing Director of Downtown Livermore Inc.

## Providing Businesses Timely Solutions

There are more people surfing the internet and using mobile apps on their phones than on their desktops.

This presents a new challenge as well as an opportunity for Downtown/Main Street organizations to reach out to their members/partners' customers in a more efficient and lower-cost approach Among the opportunities include new markets such as Generation X and Y consumers that will be looking for mobile apps that match their needs.

In line with these opportunities, ObiMobile provides unique mobile capabilities designed to promote members/partners' businesses.





### Relative Efficacy of Mobile vs. Other Advertising Media, 1/11

	Reach	Targeting	Engagement	Viral	Transaction
Mobile	100	90	70	80	80
Internet	50	50	80	40	60
TV	50	30	90	8	20
Print	40	8	20	8	ğ
Radio	60		40		
Outdoor	20	1	à		

Source: Chetan Sharma, January 2011

## Why Have a Mobile App?

 Mobile Marketing with apps is more effective than traditional marketing medium. It is a low-cost green solution on a proven collaborative marketing channel. It helps Downtown/Main Street organizations promote additional value proposition for members/partners (as well as non-members). It also helps the organization add revenue through mobile marketing and promotions such as ad/sponsorship space.

## ObiMobile

#### Sales & Mail:

One Market St. Spear Tower, Suite 3600, San Francisco, CA 94105

#### Mktg & R&D:

20 South L St., 2/f, Downtown, Livermore CA 94550

Tel: 800.964.1366 Site: http://obimobile.com skype: trendsglobal

# Getting the most out of your applications

Simplicity is key. ObiMobile is scalable and flexible.



To help Downtown/Main Street and Chamber of Commerce organizations create their own custom Mobile App that meets their needs, ObiMobile provides an easy to use tool as part of a total Downtown solution. Among the key features include:

- Specific Downtown Mobile-app features such as Shopping Vendor list, Just for Kids, Places to Stay and other capabilities
- Dining lists and icons that represent breakfast, lunch, dinner, delivery, drinks, music, and members
- End-user alerts notifying app users of any special upcoming events
- Games such as Scavenger Hunt designed to get buyers to go inside the members/partners establishments
- Multi-user contributor role, which let's members/partners to handle content updates for their own businesses
- Event listings with timer countdowns
- Coupons, Discounts, and Specials designed for members/partners to promote their products and services
- Support for multiple mobile devices such as iPhone, iPad, iTouch, Android phones, Android Tables, and even the Amazon Kindle Fire
- and many more...

